

The Lobby Breakdown

Since 1997 and 1998 the Forestry and Forestry Products, Oil and Gas, and Mining industries have spent millions of dollars on lobbying in Washington on issues such as the roadless rule. They have employed over 100 lobbyists on their behalf. With a new administration, a few connections, and some friends in Congress, things are looking up. Below is a breakdown of some of the industries' lobbying efforts.

The Forestry And Forest Products Industry

In 2000, several of the top forest and paper companies and associations alone spent nearly \$5 million on lobbying. For the years 1997 through 1999 the companies and associations in the Forestry and Forest Products industry spent \$37,242,344 on lobbying in and out of Washington. The top industry leaders have implored their own in-house lobbying teams along with hiring outside firms to make their voice heard.

Forestry And Forest Product Industry Spent \$4,898,120 On Lobby Effort In 2000.

In the Year 2000 several of the top players in the Forestry and Forest Product Industry spent \$4,898,120 on the lobbying effort in Washington. [House of Representatives Office of The Clerk, Lobby Reports 2000 for: American Forest & Paper Association, Boise Cascade Corp., Georgia-Pacific Corp., International Paper, Louisiana-Pacific Corp., National Hardwood Lumber Association.]

American Forest & Paper Association Was In Top 5 Lobbyist Spending For Forestry Industry Three Years Running. For the years 1997 through 1999 the AF&PA spent \$6,880,000 putting them in the top five in the Forestry industry on lobbying with hired lobby firms and in-house lobbyists. In the year 2000 they spent \$2,120,000 on a team of eighteen in house people to push their issues in Washington. [Center For Responsive Politics; House of Representatives Office of The Clerk, Lobby Reports 2000]

- **Deputy Chief of Staff For Former President Bush Listed As In-House Lobbyist For AF&PA.** The former Deputy Chief of Staff for President George Bush was listed as an in house lobbyist for AF&PA for the years 1997 through 2000. Moore is president of the association. [Center For Responsive Politics; House of Representatives Office of The Clerk, Lobby Reports 2000; The Hill, 3/21/01]
- **Moore Was Part of Bush-Cheney Transition Team Focusing On Department of The Interior.** A list of the 38-member advisory group on Interior Department issues given to the New York Times provided by a Bush transition official includes W. Henson Moore, a former deputy secretary of energy who is now chairman of the American Forest and Paper Association. [The New York Times, 1/6/01]

International Paper Spent \$3,200,000 On Lobbying In-House in the year 2000. With a team of five in-house lobbyists, International Paper spent \$3,200,000 on issues ranging from Coal Ash Determination to the Timber and Agriculture Environmental Fairness Act of 2000. The Corporation uses no outside lobbying firms. [House of Representatives Office of The Clerk, Lobby Report 2000]

International Paper Number One In Lobbyist Spending For Years 1997 and 1998.

For the years 1997 and 1998, International Paper led the Forestry and Forest Products industry with lobby spending. In 1997 they lead the way with \$2,450,000 and in 1998 with \$2,000,014, only to be outdone by the trade group American Forest and Paper Association in 1999 with \$3,090,000 to their \$2,480,000. [Center For Responsive Politics, Industry Lobby Reports]

Boise Cascade Spent \$862,000 In Three Years On Lobbying. Boise Cascade has spent \$862,000 in the three year time period of 1997-99 lobbying for numerous Forestry issues. In the year 2000 the company spent less than \$20,000 using their own in house lobby team headed by Guy G. Hurlbutt, the Vice President of Public Policy and Environment for Boise and J. Kirk Sullivan another Vice President within Boise. [Center For Responsive Politics; House of Representatives Office of The Clerk, Lobby Reports 2000]

- **Guy Hurlbutt Donor To Bush-Cheney Election Effort.** Hurlbutt was a \$1,000 donor to the election effort of President Bush. Another Boise Cascade \$1,000 contributor to Bush was CEO George Harad. [The Idaho Statesman, 8/18/99]
- **Former Vice President of Boise Cascade Chairman of Idaho Bush-Cheney Finance Team.** Former Boise Cascade vice president Kirk Sullivan was the 2000 Bush-Cheney Idaho finance chairman. [Idaho Statesman, 8/26/01]

Georgia Pacific Corporation Spent \$456,240 On In-House lobbying. The Georgia Pacific Corporation, one of the world's leading manufacturers of paper and building products, spent \$456,240 on in-house lobbying with two lobbyists. David Modi, Vice President of Government Affairs, and Jackie Bell led the effort on lobbying the House of Representatives and Senate on such subjects as the Reforestation Tax Act of 1999, and the Timber and Agriculture Environmental Fairness Act. [House of Representatives Office of The Clerk, Lobby Report, 2000]

The Oil And Gas Industry

For the years 1997 through 1999 the companies and associations of the Oil and Gas industries have spent a whopping \$129,355,849 on lobbying in and out of Washington. [Center For Responsive Politics]

Ashland Inc. Spent \$2,917,509 On Lobbying For Hired Lobby Firms and In-House Lobbying Efforts. In the years 1997 through 2000 Ashland Inc., market leaders in highway construction, chemical and thermoplastic distribution, specialty chemicals, motor oil and car-care products, spent \$2,917,509 on lobbying. Ashland Inc. hired five lobbying firms to do their work for them in addition to their own team of about a dozen in-house lobbyists. [Center For Responsive Politics Lobbying Reports, House of Representatives Office of The Clerk, Lobbying Report 2000]

- **Former Staffer For Rep. Bonilla Became In-House Lobbyist for Ashland, Inc.** Eric Fox left Texas Representative Bonilla's (R-TX) staff after three years of service to be an in-house lobbyist for Ashland Inc. Fox worked as an associate

staffer for Bonilla on the Appropriations Committee. [Roll Call, 4/22/96, Center For Responsive Politics Lobbying Firm Report]

Halliburton Spent \$600,000 In 2000 On In-House Lobbying. Charles Dominy, Vice President of Haliburton, headed a team of three including Don Deline, Dave Gribbin and Barbara Jones in the year 2000 lobbying effort for Halliburton. Spending \$600,000 on issues like allowing a tax credit for horizontal drilling, and Asbestos litigation reform. [House of Representatives Office of The Clerk, Lobbying Report 2000]

- **Vice President Dick Cheney Was Chief Executive Officer of Halliburton.** As chief executive officer and chairman of the board of Halliburton Co., current Vice President Dick Cheney received \$10.7 million in salary, cash bonuses and other compensation. [The Baltimore Sun, 8/16/00]

The Mining Industry

National Mining Industry Spent \$1,100,000 On Mining Issues In 2000. The National Mining Association spent \$1,100,000 on in-house lobbying in the year 2000. The in-house lobby devoted its time to issues including the Forest Service Roadless Area Conservation Rule, which they opposed. [House of Representatives Office of The Clerk, Lobbying Report 2000]

The Industry and Its Endless Cash Flow – Year 2000

<i>COMPANY NAME</i>	<i>AMOUNT SPENT</i>	<i>ISSUES</i>	<i>LOBBYIST</i>	<i>FIRM</i>
American Crop Protection Assn.	\$120,000.00	Ammendments to Endangered Species Act related to crop protection chemicals	James Massie Sam White	Alpine Group, Inc
Cinergy Corporation	<\$10,000	Proposals that could affect the electric utility industry	James Massie	Alpine Group, Inc
Environmental Response Team	<\$10,000.00	?	?	Alpine Group, Inc
Natural Gas Supply Assn.	\$20,000.00	Energy and Water Development Appropriations Act 2000	James Massie Greg Means	Alpine Group, Inc
Pure Energy Corporation	\$20,000.00	Energy and Water Development Appropriations Act 2000	James Massie Greg Means	Alpine Group, Inc
Pure Energy Corporation	\$10,000.00	No Activity	No Activity	Alpine Group
American Forest & Paper Assn.	\$1,100,000.00	Various, including: Timber and Agriculture Environmental Fairness Act, US Forest Service Proposed Regulatory Actions	Mitch Dubensky Sarah Hildebrand Timothy Hunt Sharon Kneiss W. Henson Moore William Murry Merlyn Nolan	In House
Ashland Inc.	\$480,000	Various, including: HR 410 – Mineral Exploration and Development Act of 1999, S. Amdt 2780 – To provide for the disposal of excess spoil and coal mine waste (mountaintop mining)	Michael Toohey Shannon Russell Brenda Anderson	In House
Boise Cascade Corp.	<\$10,000.00	Nature	Guy G. Hurlbutt	In House
Boise Cascade Corp.	<\$10,000.00	Various, including: Roadless Area Initiative , federal and general regulatory matters relevant to the forest products industry, Timber and Agriculture Environmental Fairness Act	Guy G. Hurlbutt	In House
Georgia-Pacific Corporation	\$228,120.00	Various, including: HR 2466 - Interior Appropriations, energy and water section, line item biomass/black liquor gasification project and title and provisions on US	Jackie Bell David Modi	In House

		forest service roads and timber sales, HR 3625 – Timber and Agriculture Fairness Act, HR 1083 – The Reforestation Tax Act,		
International Paper	\$1,600,000.00	Various including: Timber and agriculture Environmental Fairness Act	Erin Shaffer John Runyan	In House
International Paper	\$1,6000,000.00	Various, including: Timber and Agriculture Environmental Fairness Act, Clean Water	Donna Gehlhaart Erin Shaffer Lyn Withey	In House
Louisiana-Pacific Corporation	\$60,000.00	USFS Roadless Policy , USFS Transportation Policy, USFS Ecosystem Management Plan, USFS Fire Strategy	Terry Davies	In House
Louisiana-Pacific Corporation	\$40,000.00	Various, including: Advocating L-P’s position on cumulative impact of USFS proposed regulation on roadless areas , transportation policy, planning rule, road management rule, strategic plan and watershed approach	Terry Davies	In House
National Hardwood Lumber Association	\$80,000.00	Various, including: National Forest Service Regulations/policies	Paul Houghland Jr.	In House
National Hardwood Lumber Association	\$85,000.00	Various, including: USFS Roadless Moratorium , Reforestation Act	Paul Houghland Jr.	In House
National Hardwood Lumber Association	\$85,000.00	Timber harvests in National Forests, Total daily maximum load regulations	Paul Houghland Jr.	In House
National Mining Assn	\$600,000.00	Various industry issues, including: Forest service “Transportation Policy and Regulation”, Forest Service Roadless Area Conservation Rule	Thomas H. Altmeyer	In House
National Mining Assn	\$500,000.00	Various industry issues, including: HR 1487 - National Monument NEPA Compliance Act, support, requires Congressional approval before the President can designate public land as a “monument” under the Antiquities Act, Resource Planning Rule, Roadless Conservation Regulation	Thomas H. Altmeyer	In House
		Various issues, and	Kathleen Weiss	In House

Westvaco Corporation	\$200,000.00	“National forest road management proposal, oppose”		
Westvaco Corporation	\$180,000.00	Various issues, including “Forest Service, national forest road management proposal, oppose	Kathleen Weiss Alexander H. Stoddard	In House

Boise Cascade Lobbying 2000

Total Lobbying Expenditures: \$20,000

<i>Lobbying Firm Hired</i>	<i>Amount Spent</i>	<i>Subsidiary(Lobbied For)</i>	<i>Lobbyist</i>
[In-house lobbyists for Boise Cascade]	[N/A]	-	Hurlbutt, Guy G Rohrbach, Richard A

Boise Cascade Lobbying 1999

Total Lobbying Expenditures: \$40,000

<i>Lobbying Firm Hired</i>	<i>Amount Spent</i>	<i>Subsidiary(Lobbied For)</i>	<i>Lobbyist</i>
[In-house lobbyists for Boise Cascade]	[N/A]	-	Hurlbutt, Guy G Rohrbach, Richard A

Boise Cascade Lobbying 1998

Total Lobbying Expenditures: \$431,000

<i>Lobbying Firm Hired</i>	<i>Amount Spent</i>	<i>Subsidiary(Lobbied For)</i>	<i>Lobbyist</i>
[In-house lobbyists for Boise Cascade]	[N/A]	-	Ewart, Kirk Hurlbutt, Guy Rohrbach, Richard A Sullivan, J Kirk
Givens, Pursley & Huntley	<\$20,000	-	Eiguren, Roy Lewis

Boise Cascade Lobbying 1997

Total Lobbying Expenditures: \$40,000

<i>Lobbying Firm Hired</i>	<i>Amount Spent</i>	<i>Subsidiary(Lobbied For)</i>	<i>Lobbyist</i>
[In-house lobbyists for Boise Cascade]	[N/A]	-	Hurlbutt, Guy G Rohrbach, Richard A

American Forest & Paper Association 2000

Total Lobbying Expenditures: \$2,120,000

<i>Lobbying Firm Hired</i>	<i>Amount Spent</i>	<i>Subsidiary(Lobbied For)</i>	<i>Lobbyist</i>
[In-house lobbyists for American Forest & Paper Assn]	[N/A]	-	Altman, Brian Baker, Deborah Bierer, Bob Coulombe, Mary Dubensky, Mitch Elsen, Kathy Gusler, Dorothy Hershey, David Hildebrand, Sarah Kneiss, Sharon Rigoli, Katie Moffett Moore, W. Henson Murray, William Nolan, Merlyn Schaffer, Amy Smith, Maureen Stish, DeAnn Turner, Jane

American Forest & Paper Association 1999

Total Lobbying Expenditures: \$3,090,000

<i>Lobbying Firm Hired</i>	<i>Amount Spent</i>	<i>Subsidiary(Lobbied For)</i>	<i>Lobbyist</i>
Accord Group	\$140,000	-	Hurley, Robert F
[In-house lobbyists for American Forest & Paper Assn]	[N/A]	-	Baker, Deborah Berg, Scott Bierer, Bob Cooper, Josephine Coulombe, Mary Dressendorfer, John Dubensky, Mitch Elsen, Kathy Gusler, Dorothy Handlesman, Jacob Hershey, David Hildebrand, Sarah Kneiss, Sharon Moffett Rigoli Katv

			Moore, W Henson Murray, William Nolan, Merlyn Schaffer, Amy Smith, Maureen Stish, Deann Turner, Jane Whytlaw, Angela
Chadbourne & Parke	\$20,000	-	Hargis, Lynn N
Collier, Shannon et al	<\$20,000	-	Frye, Russell S
Crowell & Moring	\$80,000	-	Quarles, Steven P
Dewey Ballantine	<\$20,000	-	Dempsey, Kevin M Ragosta, John
Multinational Business Services Inc	\$50,000	-	Tozzi, Jim
O'Connor & Hannan	<\$20,000	-	Barrie, Robert W Corcoran, Thomas J Mannina, George J Jr O'Donnell, Patrick E Roskey, Colin T
Perkins Coie	<\$20,000	-	Martin, Guy R
Terpstra, Grace	\$45,000	-	Terpstra, Grace
Van Scoyoc Assoc	\$120,000	-	Dennis, James McMurray, Claudia A Stone, John C Trinca, Jeffery S Van Scoyoc, H Stewart
Wexler Group	\$80,000	-	Ingle, R Edward Snape, Dale Wexler, Anne L

American Forest & Paper Association 1998

Total Lobbying Expenditures: \$1,970,000

<i>Lobbying Firm Hired</i>	<i>Amount Spent</i>	<i>Subsidiary(Lobbied For)</i>	<i>Lobbyist</i>
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Accord Group	\$140,000	-	Hurley, Robert F
[In-house lobbyists for American Forest & Paper Assn]	[N/A]	-	Baker, Deborah Berg, Scott Bierer, Bob Blink, Laurie Brought, Andrew Carte, Cam Cooper, Josephine Crandall, Doug Dressendorfer, John Elsen, Kathy Gusler, Dorothy Hildebrand, Sarah Moore, W Henson Murray, William Richardson, Nolan Turner, Jane
Chadbourne & Parke	\$20,000	-	Hargis, Lynn N
Crowell & Moring	\$60,000	-	Quarles, Steven P
Dewey Ballantine	<\$20,000	-	Dempsey, Kevin M Ragosta, John
Dutko Group	\$10,000	-	Silverman, Arthur Simmons, William
McCahill, Barry W	<\$20,000	-	-
Multinational Business Services Inc	\$40,000	-	Bowen, Brooks Feldman, Warren Tozzi, Jim
O'Connor & Hannan	<\$20,000	-	Barrie, Robert W Corcoran, Thomas J Mannina, George J Jr O'Donnell, Patrick E Roskey, Colin T
Perkins Coie	<\$20,000	-	Martin, Guy R
Strat@comm Inc	<\$20,000	-	Bagwell, John W Defore, Ronald H Hartnett, John Krebs, Robert S McCahill, Barry W Parsons, Lisa J Undeland, John
Terpsta Assoc	\$45,000	-	Terpstra, Grace
Terpstra, Grace	\$50,000	-	Terpstra, Grace

Van Scoyoc Assoc	\$120,000	-	Dennis, James Stone, John C Trinca, Jeffery S Van Scoyoc, H Stewart
Verner, Liipfert et al	<\$20,000	-	-
Wexler Group	\$80,000	-	Ingle, R Edward Snape, Dale Wexler, Anne L

American Forest & Paper Association 1997

Total Lobbying Expenditures: \$1,820,000

<i>Lobbying Firm Hired</i>	<i>Amount Spent</i>	<i>Subsidiary(Lobbied For)</i>	<i>Lobbyist</i>
[In-house lobbyists for American Forest & Paper Assn]	[N/A]	-	Baker, Deborah Barnes, Gordon Berg, Scott Bierer, Bob Carte, Cam Cooper, Josephine Crandall, Doug Dressendorfer, John Elsen, Kathy Gusler, Dorothy Handlesman, Jacob Hicks, Judy Hildebrand, Sarah Kiser, Kris Lovett, Steve McCord, Ann Moore, W Henson Murray, William Schaffer, Amy Smith, Maureen Stoddard, Alex Turner, Jane
Crowell & Moring	\$160,000	-	Quarles, Steven P
Dewey Ballantine	<\$20,000	-	Dempsey, Kevin M Ragosta, John A
McCahill, Barry W	<\$20,000	-	-
Multinational Business Services Inc	\$20,000	-	Tozzi, Jim
O'Connor & Hannan	<\$20,000	-	-

Perkins Coie	<\$20,000	-	-
R Duffy Wall & Assoc	\$160,000	-	Hurley, Robert F Quinn, Patrick H
Terpstra, Grace	\$45,000	-	Terpstra, Grace
Van Scoyoc Assoc Inc	\$120,000	-	Dennis, James Moseley, Phillip D Stone, John C Trinca, Jeffery S Van Scoyoc, H Stewart
Verner, Liipfert et al	\$10,000	-	Payne, Nell
Wexler Group	\$40,000	-	Ingle, R Edward Wexler, Anne L